

**Al-Arkan
Scientific
& Medical
Company
(*ASAMCO*)**





Al-Arkan Scientific & Medical Company

Al-Arkan Scientific & Medical Co. Ltd is one of the eminent private owned company in the kingdom of Saudi Arabia with focused vision and commitment and vast adeptness in the field of Scientific & Medical equipment business. The company is the sister concern of Al-Tuwairqi Holding Co. The management involved in running this sector of business has vast experience for more than 20 years in dealing and promoting world renowned manufacturers product that is an asset and believe in continuous extensive training & development of the team professionally as a matter of continues process in order to meet present and future market challenges. There are some other businesses in which Al-Arkan Company is involved other than ASAMCO, the nature of business being the Industrial Supply and Sales of Steel and rebar through its own distribution network in Saudi Arabia as separate entity.

Al-Arkan Scientific & Medical Co. (ASAMCO) is staffed by highly qualified professionals who are highly experienced in ***Sales & Marketing*** and post-sales activities in Saudi Arabia / GCC market and enjoying the buoyancy of present customer base in the field related to ***Health Care Industry*** and understand their behavior, market trend and potential keeping in view of the major forces of the proliferate business environment. We have a resilient distribution and sales promotion network through our branches in important cities in the Kingdom of Saudi Arabia and fully operational service center in Dammam, staffed by qualified factory trained engineers.

Our value:

- Veracity
- Solidarity
- Candor

Our Mission:

To attain number one, situate and predilection of corporation for our internal & external customers / partners enhance this association transversely the border in future by hiring professional human resources, working with superlative reliability, integrity, allegiance and teamwork. To augment our profitability by placing our customer first through value, proactive and consultative selling approach and achieving excellence in customer service and be a socially responsible company.



Our Target:

ASAMCO is currently involved for escalating its sale& marketing operations as per the vision of the company to enhance strong product portfolio. We are conferring with the renowned overseas manufacturers to market their products in Saudi Arabia and Gulf region as well as an exclusive distributor / agent. Our focus is to reconnoiter and enter into the market of medical, scientific equipment including analytical laboratory instruments, medical & laboratory refrigerators / freezers, consumables and disposable products as well research equipment for life science and industry segments.

Why choose Us?

We have dealerships from some strong and world renowned manufacturers from UK, Germany, USA, Canada and Italy for their entire range and target to provide our customers with single window operation. We believe that due to our market knowledge, customers support and existing strong customer base, we would be able to capture a reasonably good market share in healthcare and commercial Industry in the entire Gulf region in the coming years.

Our Strengths:

- Marketing & Sales core competencies
- Vast experience and knowledge of the market
- Professional human resources
- Current strong customer base
- Strong Investment capability
- Stock maintenance competence
- Technical service handling
- Value added selling



Major Principles / Partners:

ASAMCO represents the following reputed brands currently in the Kingdom.



Life Science & Material / Industrial Science Microscopy Segment:

- High End Confocal Microscopy
- TRIF system
- Upright and Inverted Microscopy for both routine and research
- Stereo high end research routine microscopy including various options of micro & macro scopes
- Digital Camera Systems.
- Imaging Software for meeting from routine to demanding research applications
- Application software and modules for both biological and industrial purpose
- Virtual digital slide scanning system
- Fluorescence Imaging Device



Histopathology Equipment:

- Automated Slide Stainer SS-30
- Automatic Slide Stainer with drying station SS 30H
- Spin Tissue Processor STP 120-1
- Spin Tissue Processor with Fume Extraction System STP120-2
- Modular Tissue Embedding Center EC 350
- Modular Tissue Embedding Center EC 500
- Semi-Automated Rotary Microtome M-240
- Fully Automated Rotary Microtome M-250
- MCUT Microtome disposable blades



RMC **Boeckeler**

Complete Sample Preparation Solutions for TEM, SEM, AFM, TOFMS, LM, CEMOVIS & Nanotechnology

- Ultramicrotomy
- Microtomy
- Cryo-Ultramicrotome
- High Pressure Freezing
- Automated TEM Steiner
- Automated Tissue Processor
- Rotary Microtomes
- Freeze Substitution Systems
- Freeze Fracture Systems
- Diamond Knives

CLEMEX intelligent microscopy

- Micro & Macro Hardness Testers & complete solution
- Clemex HemaCyto : WBC differential and RBC Characterization
- Clemex PS Filter: Cutting edge solution is particle size analysis
- Clemex CIR: The fastest & most reliable inclusion rating solution
- Multi-purpose Image Analysis Solution for simple and demanding applications.
- Hardware Solution: Microscopes, Stage & Controllers, Micrometers, Powder dispenser and Cameras.



Specializes in Critical point Dryers for the following:

- CPD Applications
- Clean Room Version
- Non-Clean Room Version
- Wafers & Chip Holders



- Digital Petrography
- Fully Automated Precision Stepping Stage
- Petrog Software for Point Counting, Data structures, Data Capture & Analysis, Reporting
- Digital Cameras

Major Client Base:

ASAMCO is involved in a number of projects, admiring the provision and self-reliance of its major customers including Saudi Aramco, Sabic, Saudi Geological Survey, Private Industries, Government Ministries (Incl. MOH, MOE, MODA, DOH and technical educational institutes), Universities including; King Abdul Aziz University, King Faisal University, King Saud University Riyadh and its branches spread over Kingdom, KFUPM, National Guard Hospital / KSU Research centers and colleges, KAUST, Taiba University, Ummal Qura University, King Khaled University, Jizan University, Northern Border University, Al Baha University, Rabigh University, Various colleges and industrial institutions in Saudi Arabia.

ASAMCO Head office consists of a number of group departments:

- Administration & Human Resource
- Finance
- ASAMCO Marketing
- ASAMCO Logistics
- Information Technology
- Internal Audit
- Legal Department



Our Network

➤ *Head Office - (Eastern Province)*

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