



Labymed S.A.

Un equipo a su servicio



Iñaki Altuna Rodríguez

President

I firmly believe in the involvement with the customers and suppliers, in order to provide an excellent service. We are a company where the main objective is to provide comprehensive solutions to all our clients in the health sector in Guatemala.



Iñaki Altuna Penagos

CEO

At Labymed "We save lives", providing support, advice and integral solutions to those responsible for clinical diagnosis. With that same spirit, we will maintain a rate of growth and development, venturing into other areas of the health sector with the same commitment and dedication that has positioned us as benchmark leaders in Guatemala.



Our reason for being is to provide the best support, accompaniment and advice to healthcare professionals, offering technology of vanguard to improve the quality of life of the guatemalans.

MISSION



To be benchmark leaders in innovation, comprehensive solutions and services for the benefit of people, committed to compliance with the highest quality standards.

VISION



Commitment
Service
Leadership
Innovation
Social responsibility

VALUES

Our DNA: Our Values



- **Commitment**

We are aware of the importance of our work in the health sector.

- **Service**

- Support, maintenance and scientific advice are essential to provide solutions.

- **Leadership**

- We set ourselves high goals to set new standards of service, support and advice to be a reference in Guatemala.

- **Innovation**

- Our efforts are focused on sustainably increasing satisfaction of customers and protect the patient through a business model, products and comprehensive solutions.

Our Pillars



- Ethics and compliance with clear policies and intolerance of bad practices.
- Our business conduct radically rejects any action outside the framework of legality and healthy competition.
- Our relationship with clients guarantees professional support with excellence to be the first and best option.
- We are committed to the health of the patient through the representation of world leading brands.
- We promote quality of life and development opportunities for people who with excellence they carry out their daily management for the benefit of society.

**PRESTIGIOUS
BRANDS**

**EXPERTS AT
YOUR SERVICE**

**SERVICE
24/7**

**LEADERS IN
COMPUTING**

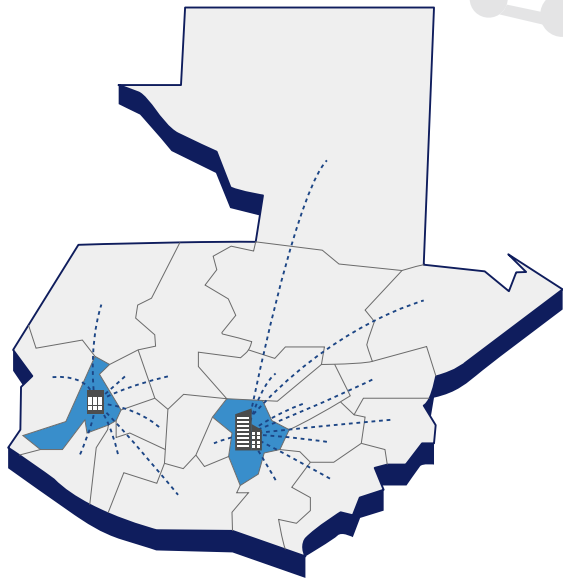
NATIONAL COVERAGE

Guatemala

Central office

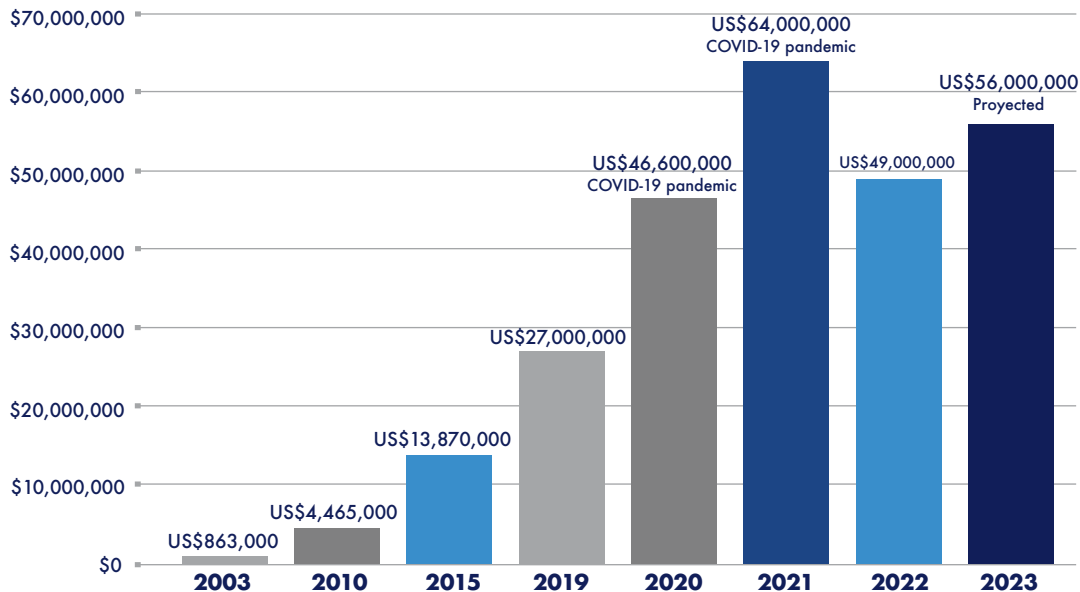
Quetzaltenango

Departmental office





Sales growth

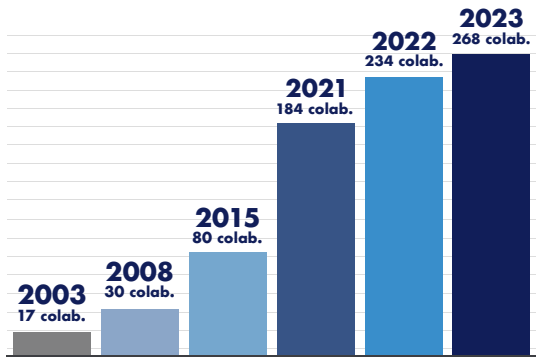


Sustained growth

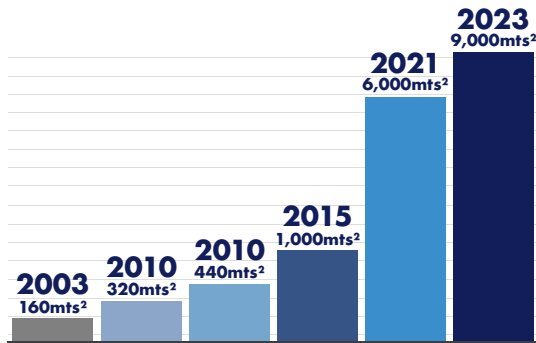


76% of the team of collaborators works in the area of business and scientific advice, technical and computer service.

In 2024 our infrastructure will increase 3,000mts².



TEAM OF PROFESSIONALS



INFRASTRUCTURE

INNOVATION AND DEVELOPMENT

2003



2016



2019



2021

**Bussiness
Intelligence 4D**

Committed to our clients LABYMED developed the 4D LAB system in 2003 (the first software developed in Guatemala for laboratory administration), which today is marketed throughout Latin America. We currently have new solutions at the service of our clients such as 4D Bank (blood banks), 4D EHR (clinics and comprehensive care units) and soon we will offer new informatic solutions to the health system.

The slide features decorative geometric patterns in the corners. The top-left corner has a light gray logo consisting of three circles connected by lines. The top-right and bottom-left corners are filled with complex, overlapping triangles in various shades of blue and dark blue. The central text is in a bold, dark blue, sans-serif font.

SPECIALITY AREAS

HEMATOLOGY

mindray

healthcare within reach



HEMOSTASIA

werfen



ARTERIAL GASES

werfen

SIEMENS

ERYTHROCYTE SEDIMENTATION

DIESSE
DIESSE

DIAGNOSTICS EVOLUTION

AUTOINMUNITY



MOLECULAR BIOLOGY



CLINICAL CHEMISTRY



mindray

healthcare within reach

Ortho Clinical Diagnostics

Because Every Test Is A Life™



MICROBIOLOGY



NG·BIOTECH
LABORATOIRES



IMMY

mindray

healthcare within reach



COPAN



URINARY ANALYSIS

DIRUI

IMMUNO HEMATOLOGY

Ortho Clinical Diagnostics

Because Every Test Is A Life™



IMMUNOLOGY



INDUSTRY



POINT OF CARE



QUALITY CONTROL

RANDOX

CLINICAL SOFTWARE



ELECTROLYTES

EXIAS
M E D I C A L

COMPLEMENTARY EQUIPMENT AND ACCESSORIES



GEMMYCO

Accumax

Motic
More Than Microscopy

globe[®]
SCIENTIFIC INC.

NEUATION
TECHNOLOGIES

NEW MARKETS FROM 2022

PHYSIOTHERAPY

ASTAR.

CARE PUMP

EMIE[®]
ITALY
physio



ESTHETIC

 **Eunsung**

DEKA
Innate Ability

 **FOLIAGE**
by PHITOGEN

HERMOSA

EMIE[®]
ITALY
estetica



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Zona 4 Mixco, Distribodegas 4, Bodega 21, 22 y 23

