

"COMPANY PROFILE (BIO-TRADE INTERNATIONAL)"

1- Company/Supplier's Name: **BIO-TRADE INTERNATIONAL.**

Registered Office:

15/2, Topkhana Road, BMA Bhaban, Dhaka-1000, Bangladesh.

Phone: +880 2 955 8000, +880 2 9569996, Fax: +880-2-956 8157

Sales Office:

3 Segun Bagicha, Shajan Tower-2 (2nd Floor), Dhaka-1000, Bangladesh.

Phone : +880 2 9551039, +880 2 9558230, Fax : +880-2-956 8157.

E-mail: azaman@biotradeintl.com, ashraf@biotradeintl.com

NAMES OF OFFICERS, OWNERS OR PARTNERS

Owner(s): **M. Alimuzzaman, Md. Shorab Uddin & Md. Ashraf Uddin Khan.**

Chief Executive Officer/Managing Director: **M. Alimuzzaman**

Chief Operating Officer: **Chowdhury Muhammad Fajle Rabbi.**

BANKING INFORMATION :

Name: **JAMUNA BANK LTD.**

Address: Sonargaon Road Branch, Dhaka. National Plaza, 109, Bir Uttam C, R. Datta Road, Dhaka.

Beneficiary Account Name: BIO TRADE INTERNATIONAL, Account Number: **1201000016813,**

SWIFT Code: **JAMUBDDH039,** SORT Code: **130276588.**

2- Date of creation: **1995**

3- Annual sales turnover: Last 3 (three) year's

2020 US\$ 56.05 MIL

2021 US\$ 67.00 MIL

2022 US\$ 81.00 MIL

Bio-Trade Financial Year January to December

4- Number of employees : **560**

5- Number of sales reps. : **225**

6- Number of service engineer's : **190**

7- Application specialist : **10**

8- Administrative : **40**

9- Accounts : **20**

10- Deliveryman : **45**

11- Driver : **30**

12- Field of activity : **IMPORT, MARKETING AND DISTRIBUTION OF
MEDICAL EQUIPMENT AND DIAGNOSTICS REAGENT.**

13- Company's represented:

S/L	Name of the company:	Name of the products:
1	SIEMENS HEALTHCARE DIAGNOSTICS, USA	➤ AUTOMATED BIOCHEMISTRY ANALYSER WITH REAGENT ➤ AUTOMATED IMMUNOASSAY ANALYZER WITH REAGENT ➤ AUTOMATED HEMATOLOGY ANALYZER WITH REAGENT ➤ CARDIAC MARKER ANALYZER WITH REAGENT ➤ PLASMA PROTEIN ANALYZER WITH REAGENT ➤ BLOOD GAS ANALYZER WITH REAGENT
2	BECTON DICKENSON & CO. USA	➤ AUTOMATED BLOOD CULTURE SYSTEM WITH REAGENT ➤ AUTOMATED IDENTIFICATION SYSTEM WITH REAGENT ➤ AUTOMATED TB CULTURE SYSTEMS WITH REAGENT ➤ AUTOMATED FLOWCYTOMETER SYSTEM WITH REAGENT ➤ BD VACUTAINER (BLOOD COLLECTION TUBE AND NEEDLE) 1. Serum Plus blood collection tube, 4ml, Red 2. K2-Edta plus Vacutainer, 2ml, Lavender 3. K2-Edta plus Vacutainer, 3ml, Lavender 4. Fluoride Plus 2ml, Grey 5. Lithium Heparin Plus, 4ml, Green 6. Citrate 2.7ml, Blue 7. MSN, 22G*1.5 Black. 8. Leur Adaptor, Blue 9. Flash-Back Needle 10. BD Vacutainer ACD Solution B Blood Collection 11. Universal Holder
3	CEPHEID INTERNATIONAL, USA	GENEXPERT SYSTEM REAL TIME PCR SYSTEM WITH REAGENT: 1. Xpert MTB/RIF 2. Xpert HIV-1 Viral Load 3. Xpert HCV Viral Load 4. HBV-VL 5. Xpert HPV 6. Xpert MRSA 7. Xpert MRSA/SA SSTI 8. Xpert MRSA/SA BC 9. Xpert SA Nasal Complete 10. Xpert C.difficile, CE IVD 11. Xpert vanA/vanB 12. Xpert Norovirus 13. Xpert Carba-R 14. Xpert Flu 15. Xpert Flu/RSV XC 16. Xpert EV 17. Xpert Ebola 18. Xpert TV 19. Xpert CT 20. Xpert CT/NG 21. Xpert GBS 22. Xpert BCR-ABL Ultra 23. Xpert FII & FV 24. Xpert SARS-CoV2

4	BIO-RAD LABORATORIES, USA	➤ VARIANT™ II TURBO HEMOGLOBIN TESTING SYSTEM WITH REAGENT ➤ D-10 HPLC HEMOGLOBIN TESTING SYSTEM WITH REAGENT ➤ AUTOMATED IMMUNOHEMATOLOGY SYSTEM (BLOOD GROUPING) ANALYZER WITH REAGENT ➤ AUTOMATED ELISA PROCESSOR WITH REAGENT ➤ RT-PCR ANALYZER 96 CHANEL <u>EXTERNAL QUALITY CONTROL (EQAS)</u> 1. EQAS® Clinical Chemistry (Monthly) Program, 12x5 ml 2. EQAS® Immunoassay (Monthly) Program, 12x5 ml 3. EQAS® Syphilis Program, 12 x 1.5 mL 4. EQAS® Serum Proteins Program, 12 x 1 mL 5. EQAS® Hemoglobin Program, 6x0.5 ml 6. EQAS® Hematology Program, 3x2 ml 7. EQAS® Blood Gas Program, 12 x 2.5 mL 8. EQAS® Blood Typing Program Shipment A, 3 x 4 mL 9. EQAS® Urinalysis Program, 12 x 12 mL 10. EQAS® ToRCH-EBV-MuMZ Program, 12 x 2 mL 11. EQAS® Tumor Marker, 12 x 1 mL 12. EQAS® Coagulation Program, 12x1 ml 13. EQAS® Ethanol/Ammonia Program, 12 x 3 mL 14. EQAS® Cardiac Markers Program, 12 x 1.5 mL 15. EQAS® Therapeutic Drug Monitoring Program, 12 x 5 mL 16. EQAS® Lipids Program, 12 x 3 mL 17. EQAS® Blood Typing Program Shipment B, 3 x 4 mL 18. EQAS® Blood Typing Program, 3 x 4 mL 19. EQAS® Urine Chemistry Program, 12 x 10 mL 20. EQAS® HIV-Hepatitis Program, 12 x 2 mL <u>QUALITY CONTROL (QC)</u> 1. Lyphocheck® Assayed Chemistry Control Level – 1, 12x5 ml 2. Lyphocheck® Assayed Chemistry Control Level – 2, 12x5 ml 3. Lyphocheck® Immunoassay Plus Control Trillevel, 12x5 ml 4. Cardiac Markers Plus Control LT-, 6x3 ml 5. Liquichek™ Cardiac Markers Plus Control, Level 3, 6x3 ml 6. Liquichek™ Cardiac Markers Plus Control, Level 1B, 6x3 ml 7. Liquichek™ Cardiac Markers Plus Control, Level 1C, 6x3 ml 8. Lyphocheck® Diabetes Control Bilevel, 6x0.5 ml 9. Lyphocheck® Tumor Marker Plus Control Level – 1, 6x2 ml 10. Lyphocheck® Tumor Marker Plus Control Level – 2, 6x2 ml 11. Lyphocheck® Tumor Marker Plus Control Level – 3, 6x2 ml 12. Liquichek™ Urine Chemistry Control L – 1, 12x10 ml 13. Liquichek™ Urine Chemistry Control L – 2, 12x10 ml 14. Liquichek® Urinalysis Control bilevel, 12x12ml 15. Liquichek® Urinalusis Control bilevel minipack , 2x12ml 16. Liquichek Immunology Plus Control , 12x1 ml 17. Liquichek™ Specialty Immunoassay Control Level LTA, 6 x 5 mL 18. Liquichek™ Specialty Immunoassay Control Level-1, 6 x 5 mL 19. Liquichek™ Specialty Immunoassay Control Level-2, 6 x 5 mL 20. Liquichek™ Specialty Immunoassay Control Level-3, 6 x 5 mL 21. Premium Controls for Immunochemistry , 6x5ml 22. Lyphocheck® Hemoglobin A2 Control Bilevel, 4 x 1 mL 23. Microalbumin Control MiniPak, 2x10 ml
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5	77 ELEKTRONIKA KFT., HUNGARY	➤ AUTOMATED URINE ANALYZER (CHEMISTRY AND SEDIMENTATION) WITH URINE STRIP/ CUVETTE. ➤ SEMI- AUTOMATED URINE ANALYZER (CHEMISTRY AND SEDIMENTATION) WITH URINE STRIP/ CUVETTE.
6	DIESSE DIAGNOSTICA SENESE SPA, ITALY	➤ AUTOMATED ESR ANALYZER WITH CHECK DEVICE.
7	ORPHEE SA, SWITZERLAND	➤ AUTOMATED HEAMATOLOGY ANALYZER WITH REAGENT
8	DIGITAL & ANALOG SYSTEMS (DAS), ITALY	➤ ELISA READER AND ELISA WASHER
9	BIOCHEMICAL SYSTEMS INT'L, ITALY	➤ SEMI AUTOMATED BIOCHEMISTRY ANALYZER
10	BIO-CARE CORPORATION, TAIWAN	➤ ELECTROLYTE (BIOLYTE 2000) ANALYZER WITH REAGENT ➤ DIAVUE PRODNENTIAL BLOOD GLUCOSE (DIABETES) TESTING SYSTEM WITH TEST STRIP.
11	HMD BIOMEDICAL, TAIWAN	➤ GLUCOLEADER ENHANCE (BLOOD GLUCOSE MONITORING TEST DEVICE AND TEST STRIP.
12	KAPITOL GROUP INTERNATIONAL, TAIWAN	➤ BESTCHECK BASIC MULTIFUNCTION TESTING DEVICE WITH STRIP. 1. BLOOD GLUCOSE TEST STRIP 2. CHOLESTEROLE TEST STRIP 3. URIC ACID TEST STRIP
13	HEMOCUE AB, SWEDEN	➤ HB 201 HEMOGLOBIN ANALYZER WITH HB 201 MICROCUVETTES 4X50 PC/BOX. ➤ HB 301 HÉMOGLOBINE ANALYZER WITH HB 301 MICROCUVETTES 4X50 VIAL. ➤ HEMOCUE HBA1C 501 ANALYZER WITH HBA1C 501 CARTRIDGE 10 PCS/ BOX. ➤ GLUCOSE 201+ ANALYZER WITH GLUCOSE 201 MICROCUVETTES 4X25 VIAL. ➤ ALBUMIN 201 ANALYZER WITH ALBUMIN MICROCUVETTES 2X25 VIAL. ➤ WBC DIFF ANALYZER X10/9/L WITH WBC DIFF MICROCUVETTES 2X25 VIAL
14	BIOREX DIAGNOSTICS LTD, UK	➤ ELISA KIT ➤ SEROLOGICAL KIT ➤ BLOOD GROUPING KIT (ANTI A, B & D IGG/IGM) ➤ WIDAL (TH, TO, AH, BH, AO, BO) ➤ AND FEBRIL ANTIGEN (OX2, OXK, OX19, ABORTUS, MELITENSIS)
15	JIANGSU COWIN BIOTECH CO. LTD, CHINA	01. 32 CHANNEL AUTO EXTRACTION SYSTEM 02. 96 CHANNEL AUTO EXTRACTION SYSTEM 03. 32 AUTO PLATE (MAGBEAD VIRAL RNA/DNA 04. 96 AUTO PLATE MAGBEAD VIRAL RNA/DNA 05. MANUAL EXTRACTION (VIRAL DNA/RNA) 06. NOVEL CORONAVIRUS (SARS-COV-2) FAST 07. RT-PCR KIT (NUCLEIC ACID DETECTION KIT (PCR FLUORESCENCE PROBING)
16	BIOCOMMA LIMITED, CHINA	➤ (VTM) TRANSPORT AND PRESERVATION MEDIUM CONTAINING 1*3 ML OF CLASSIC MEDIUM (10 ML TUBE) 1* NASOPHARYNGEAL SWAB 1* ORAL SWAB)

17	RANDOX LABORATORIES LTD, UK	<u>MANUAL BIOCHEMISTRY REAGENTS</u> 1. AMYLASE, 5X20ML 2. ALBUMIN, 6X100ML 3. ALK.PHOS, 10X10ML 4. ALT-SGPT, 2X100ML 5. SGPT, 10X10ML 6. SGPT, 5X20ML 7. ALT-SGPT, 5x100ml 8. SGOT, 10X10ML 9. BILIRUBIN, 2X100ML 10. BILIRUBIN, 1X225ML 11. BILIRUBIN, 2x625 ml 12. CALCIUM, 2X100ML 13. CHOLESTEROL, 6X30ML 14. CHOLESTEROL, 6X100ML 15. HDL, 4X80ML 16. CK-NAC, 20X3ML 17. CREATININE, 2X100ML 18. CREATININE, 6X500ML 19. GLUCOSE, 6X500ML 20. HEAMOGLOBIN, 5X100ML 21. LDH, 20x3ml 22. LIPASE, 20X2.5ML 23. TOTAL PROTEIN, 2X500ML 24. TRIGLYCERIDE, 6X15ML 25. TRIGLYCERIDE, 10X50ML 26. URIC ACID, 6X15ML 27. URINERY PROTEIN, 3X100ML
18	ZHEJIANG ORIENT GENE BIOTECH CO., LTD, CHINA (HEALGEN BRAND, USA)	➤ <u>RAPID TEST STRIP AND DEVICE :</u> 1. HBsAg Hepatitis B Surface Ag Test Strip, 25 test/ pack 2. HBsAg Hepatitis B Surface Ag Test Device, 25 test/ pack 3. HCV Hepatitis C Virus Test Device, 25 test/ pack 4. HIV 1/2/0 Human Immunodeficiency Test Device, 25 test/ pack 5. hCG Pregnancy Test Strip, 25 test/ pack 6. hCG Pregnancy Test Device, 25 test/ pack 7. Syphilis Test Strip, 25 test/ pack 8. Syphilis Test Device, 25 test/ pack 9. Dengue Fever NS 1 Ag Test Device, 25 test/ pack 10. Dengue Fever IgG/IgM Ab Test Device, 25 test/ pack 11. Tuberculosis IgG/IgM Ab Test Device, 25 test/ pack 12. Troponin I Test Device, 25 test/ pack 13. MOP - Morphine Test Strips, 25 test/ pack 14. THC (Marijuana) Test Strip, 25 test/ pack 15. AMP (Amphetamine) Test Strip, 25 test/ pack 16. BZO (Benzodiazepines) Test Strip, 25 test/ pack 17. COC (Cocaine) Test Strip, 25 test/ pack 18. MET (Methamphetamine) Test Strip, 25 test/ pack 19. DOA 12 in 1 Panel (Urine) 20. Chikungunya IgG & IgM test

19	CHENGDU RICH SCIENCE INDUSTRY CO., LTD., CHINA	1. Single Use Blood Collection Needle (tube length 30cm) 2. Serum Plus blood collection tube, 4ml, Red 3. K2-Edta plus Vacutainer, 2ml, Lavender 4. K2-Edta plus Vacutainer, 3ml, Lavender 5. Fluoride Plus 2ml, Grey 6. Lithium Heparin Plus, 4ml, Green 7. Prothombin time tube (Citrate 2.7ml, Blue)
20	SHENZHEN YHLO BIOTECH CO., LTD., CHINA	➤ IFLASH 1200 CHEMILUMINESCENCE IMMUNOASSAY ANALYZER WITH REAGENT ➤ IFLASH 1800 CHEMILUMINESCENCE IMMUNOASSAY ANALYZER WITH REAGENT ➤ VISION AUTOMATIC ESR ANALYZER (8, 16 & 32 POSITIONS)
21	IDENPRO BV, BELGIUM	➤ SINGLE USE DISPOSABLE TOURNIQUET
22	JIANGSU KANGJIAN MEDICAL APPARATUS CO. LTD, China	➤ ESR TUBE ➤ ROLLER MIXER
23	CareStream Health Inc., 150 Verona Street, Rochester, NY 14608, USA	➤ CARESTREAM TXE LASER IMAGING FILM ➤ CARESTREAM VITA FLEX CR SYSTEM ➤ CARESTREAM FPD (FLAT PANEL DETECTOR) ➤ CARESTREAM TX55 PRINTER ➤ CARESTREAM TX65 PRINTER

14- Coverage Area: **All over the Bangladesh.**

15- Number of Branches: **55 BRANCHES ALL OVER BANGLADESH.**

